



Jump Start Goals & Rewards

Effective for Stylists with start dates on or after January 1, 2018.

Your Jump Start Goals

Your Jump Start Rewards

In your first 35 Days — Days 0-35

Sell \$1,000 PV
(plus BQ in the month you hit \$1,000)

Enroll 1 qualified Stylist
(and be BQ yourself that month)

JS35
\$50 product credit

JSE35
\$50 product credit

In your first 65 Days — Days 0-65

Sell \$2,500 PV
(plus BQ in the month you hit \$2,500)

Enroll 3 qualified Stylists
(and be BQ yourself that month)

JS65
\$75 product credit

JSE65
\$75 product credit

In your first 95 Days — Days 0-95

Sell \$4,000 PV
(plus BQ in the month you hit \$4,000)

Team Leader
Time frame: first 4 commission periods
(enrollment month plus first 3 full periods)

JS95
\$150 product credit

\$100
(this doubles to \$200 if promotion happens within 3 periods instead of 4)

Plus, when you enroll a new qualified Stylist who achieves the above, you also receive the award if you are BQ!



Additional Information

All Bonus Qualified Stylists are eligible to earn awards based on activity within their first 95 days (start date is considered “day 0.”) If a Stylist meets the requirements, but is not Bonus Qualified in the current month, they may receive the bonus in the next month if they become Bonus Qualified and that award deadline (day 36, 65 or 95) occurs in that following month. The deadline for orders to count for any given day is always 11:59:59 PM Pacific Time.

In addition, whenever a new Stylist receives a Jump Start award, their enroller may receive a matching award if they are Bonus Qualified in the current month. If their enroller is not Bonus Qualified in the month in which the Jump Start award is issued, no enroller portion will be awarded. There is no requirement that one award be earned to be eligible for other awards. A Qualified Stylist must have a start date within the enroller’s Jump Start time frame for the bonus listed plus a minimum of \$300 PV within a single commission period (month). This may be during the new Stylist’s enrollment month or in their first full month. Please note these 2 periods are not cumulative.

Example: A Stylist’s Jump Start period runs through the end of January. They enroll a new Stylist on January 25th. If they have \$300 PV in either January or February (must all be within a single month) they will be considered a “qualified Stylist.” If they do not have \$300 PV within a single month until March or later, they will not count as a “qualified Stylist” for purposes of Jump Start.

Award redemption

Jump Start Awards will be listed in the Commission Details section of the Virtual Office, with the appropriate pay-codes. Each Stylist has a Product Credit Account in the Virtual Office. Go to Accounts/Product Credit and then click on the “search” icon. A list of your product credits will appear. Product credits may be redeemed on a Product Credit Order (PCO). The only spendable “currency” on the PCO are the product credits. On any given PCO, no overspending may occur. Leftover product credits will remain in the Stylist’s Product Credit Account to be used on a future PCO.